

BELOW IS THE 'MEAT' OF THE SCRIPT I USE FOR INITIAL CONVERSATION WITH PROSPECTS (Warm market & Cold market): *(there are 2 options here; sometimes I combine them ...thanks, Paul, for sharing!)*

QUESTION 1: Do you know anyone who would be interested in totally eliminating their grocery and gasoline bills ... and get paid doing it?

Follow up Q: Well, I'm going to show you how you can do that ... and get paid doing it.

QUESTION 2: Do you ever shop at WalMart or Sam's Club?

- If they say they hate WalMart:
 - Well, do you know anyone else who shops at WalMart or Sam's Club?
 - Would you change your mind if I could show you how to shop there for Free?

Follow up Q: Well, I'm going to show you how you can shop there for free ... and get paid doing it.

OPTIONAL QUESTION FOR NETWORKERS:

When talking to other Networkers that you know, you can also ask, "Do you keep your options open to making additional income outside of what you are currently doing? Then go right in to the questions above.

NOTE: Which ever option or combination you use, I ask if they're on the computer right now, and direct them to 4-minute video right then; and tell them I'll call back in a few minutes. If they can't view now, I tell them I'll be sending them an email. After they've viewed the video, get any questions answered (or 3-way an upline person to help); and sign them up! I walk them through during the sign up, and get them going right away! It's all good. ☺

POINTS TO SHARE WITH YOUR PROSPECT

-This is the easiest business you will ever do!

-The only thing we ever ask someone is Would you like to eliminate your Grocery and Gas bill forever and get paid doing it? And Do you shop at Walmart or Sam's Club? Well, I'll show you how to shop there and get paid doing it! Pretty simple eh?

-This is an incredibly FUN business!

-The mass appeal is amazing! Everybody Eats and Everybody Drives and everybody wants to know how to eliminate those bills.

-People are making money here that have never done networking before and people that have never made any money in networking are making money for the first time! The fact that it's so easy to ask those questions and send someone to a 4 minute video, makes this easy to do for anyone!

-The key to success is duplication and because it's so simple and easy to do makes this the most duplicatable business in the History of Network Marketing!

-MPB Today is owned and operated by Southeastern Delivery Company-an established grocery delivery company based in Pensacola Florida. www.southeasterndelivery.com

-We are not affiliated, partnered or endorsed by Walmart. We are a customer of Walmart But they love the increase in business!

-They pay on time-within 5 business days of your cycle!

-This is run by experienced business people and not some start up Network marketers. It's stable and here for the long run.

-There are over 350 million people in the US and they all eat! So the market is wide open! Everybody above the age of 18 drives and eats every day and would love to know how to eliminate that expense and get paid doing it!

-The more people you refer this to the more you will cycle. Several times a month, several times a week and even several times a day. We fully envision having 3, 4, 10, 20 thousand dollar months and more!

-Imagine having 12 people that are working the business and cycling once a week, that means you will be cycling at least twice a week! That's \$600 in commissions and \$400 in Walmart cards for a total of \$2400 in commissions and \$1,600 in Walmart cards. You can give them away or buy whatever you want. Makes a great Christmas gift! No more scrimping at Christmas time!

(check back here from time to time to see updated bullet points)